

The Economic Development Newsletter
 3rd Quarter, 2017

Vol. 20, Issue 3

THIRD QUARTER 2017 RESULTS

Six Project Wins



The Department closed 6 projects during the third quarter - three new business attractions, two expansions and one business retention. Those projects, which span several of our targeted industries including information technology, federal contracting, life sciences and distribution, collectively expect to invest approximately \$44 million in capital investment and bring 209 new jobs to the County.



Director's Welcome

Our third quarter achievements rounded out what was a very successful summer of 2017. Six project completions for the quarter foretell another milestone year for Economic Development. For the year to date, we have completed 13 projects which expect to bring 846 new jobs into Prince William County and undertake \$791 million in capital investment. As is customary, we are happy to share with you just some of the positive developments that occurred during the quarter.

INNOVATION PARK - HOME OF LIFE SCIENCES IN NORTHERN VIRGINIA

Lunch and Learn: Non-Dilutive Funding, Shareholder Agreements and Manuals



In September, the Department hosted another "lunch and learn" for local science and technology entrepreneurs on Accessing Federal Funds for Basic and Applied Research & the Fundamentals of Commercial Real Estate. The event, which was held at the Institute for Advanced Biomedical Research at the George Mason Science and Technology Campus was well attended. The next lunch and learn is scheduled for December 12th 2017 and will

focus on "Lean Startup Methods and the Procurement and Technical Assistance Program." Click [here](#) to register.

"This data center ... is especially suited for heavily regulated enterprises, cloud providers and government agencies who seek a highly secure, highly compliant environment for hosting their data center operations ... With this new facility, we enter the hottest data center market in the U.S." William L. Meaney, president and CEO of Iron Mountain .

Prince William Science Accelerator

Ceres Nanosciences Receives Department of Defense Funds



Ceres Nanosciences is part of a group of research organizations tasked by the Department of Defense with developing a universal surveillance platform for infectious disease outbreaks. The multi-year program was

initiated with \$4.25 million in funding from the Defense Threat Reduction Agency. Read more [here](#).

LIMITED BENCH SPACE AVAILABLE

George Mason University Celebrates 20 Years in Prince William County



In September, George Mason University celebrated its 20th year in Prince William County. The milestone was recognized with a celebration attended by University President Angel Cabrera and prominent business and research leaders. Several new amenities planned for the campus include a new research center, a 350-unit apartment complex, and a brewery. Read more [here](#).

George Mason University Enters Research Agreement with Six Other Virginia Universities



George Mason University signed a memorandum of understanding with six other Virginia research universities to advance the life



Looking for the perfect location for your start-up or early-stage life sciences company? Then look no further! The [Prince William Science Accelerator](#), located within the nucleus of Prince William County's life sciences community aside the George Mason University Science and Technology Campus, offers the only public-private, commercially available wet lab space in Northern Virginia with over 9,000 sq. ft. of

sciences industry in the state. The other schools are University of Virginia, Virginia Commonwealth University, Virginia Tech, Eastern Virginia Medical School, William & Mary, and Old Dominion University. The agreement is intended to foster greater sharing and cooperation with respect to Research and Development conducted across the universities so that they essentially operate as one R&D community. Read more [here](#).

wet lab, office, and conferencing facilities to suit all your business needs.

Click [here](#) for more information or [contact](#) us today.

"As a leading food distributor in Virginia, we are excited to be adding to our local workforce." Jim Sturgell, Area President for Metro DC, US Foods.

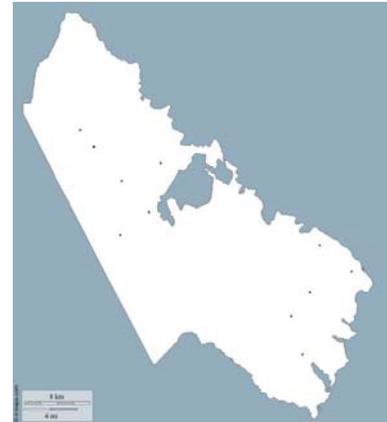
Congratulations to George Mason University's 2017 Aspiring Scientists



George Mason University celebrated this year's Aspiring Scientists Program's (ASSIP's) cohort of approximately 90 participants. In its tenth year, ASSIP is designed to give high school and undergraduate students, who have an interest in Science, Technology and Math, access to real-world, hands-on research. Read more [here](#).

Did You Know?

Prince William County is Among Nation's Wealthiest Areas



PRINCE WILLIAM COUNTY - NORTHERN VIRGINIA'S TOP TECH HOTSPOT

Iron Mountain Opens New Data Center Campus in Prince William County



Iron Mountain Inc. marked the opening of its new VA-1 data center facility with a grand opening and ribbon cutting ceremony. VA-1 is the first of four planned data centers on the 83-acre campus. Specially invited guests included Governor Terry McAuliffe, U.S. Representatives Robert Wittman, Gerry Connolly, and Kevin Yoder, Virginia Senator Jeremy McPike, and Prince William County Supervisor Jeanine Lawson. Read more [here](#).

Prince William County Schools On Time Graduation Rate at 91.8%



Northern Virginia Community College and Northern Virginia Technology Council Conduct Joint Study on Cyber Workforce



Northern Virginia Community College (NOVA) and Northern Virginia Technology Council (NVTC) have announced a new academic partnership to assist NOVA in understanding what skills companies require of new hires. The two will jointly conduct research this year on the region's cyber workforce needs, while giving NOVA more access and exposure to NVTC's business membership. Read more [here](#).

George Mason University Ranks 8th Among Top Cybersecurity Schools



CloudHQ Unveils Massive New Manassas Data Center



CloudHQ, the newest arrival on the Northern Virginia data center scene will deliver on the largest lease in the history of the data center industry, presenting an anchor tenant with 35 megawatts of space at its Manassas Corporate Center. The 460,000 square foot MCC1 facility can support more than 43 megawatts of data center space, allowing the company to house its anchor tenant and an additional 8 megawatts of multi-tenant space. Read more [here](#).

Northern Virginia First in Data Center Hubs

KUDOS

US Foods to Nearly Double Footprint in Prince William County



US Foods, one of the nation's largest foodservice distributors, plans to nearly double its footprint in Prince William County and create approximately 100 new jobs over the next 5 years. The project includes a 220,000-square-foot expansion and renovation at the current facility located at 11994 Livingston Road, Manassas, VA in the Brentsville Magisterial District of Prince William County. That expansion increases the total usable floor space to more than 466,000 square feet. The project is scheduled to be completed by the end of 2018. Read more [here](#).



Eleven Prince William County Businesses Make Inc. 5000 List



Eleven Prince William County companies are considered among the fastest-growing, privately held businesses in the United States, according to the Inc. 5000 List for 2017. The Inc. 5000 recognizes the nation's fastest growing privately held companies based on revenue growth. Statewide, Virginia ranked 5th in the U.S. for the number of companies appearing on the list. Read more [here](#) and [here](#).

Virginia Ranked 7th Among CNBC's Best States for Doing Business



Sentara Opens New Neck and Back Center



Sentara Northern Virginia Medical Center (SNVMC) held a ribbon cutting ceremony for their new Back & Neck Center in Woodbridge. Located in Sentara's Northern Virginia Medical Center site at 2300 Opitz Boulevard, the center will now be able to offer a range of treatments and procedures for individuals dealing with neck and back issues. Read more [here](#). SNVMC has also completed the first phase of its emergency department's renovations. Read more [here](#).

Check Us Out on YouTube



Click [here](#) to learn more about why we love to live, work and play in Prince William County.

Follow us on Twitter



Prince William County Department of Economic Development

703.792.5500 | econdev@pwcgov.org | www.PwcEconDev.org
13575 Heathcote Boulevard, Suite 240, Gainesville, VA 20155

Prince William County Economic Dev, 13575 Heathcote Blvd,
Suite 240, Gainesville, VA 20155

[SafeUnsubscribe™](#) sswain@pwcgov.org

[Forward this email](#) | [Update Profile](#) | [About our service provider](#)

Sent by econdev@pwcgov.org in collaboration with