

## SECOND QUARTER 2018 RESULTS

### Three Project Wins



During the second quarter of 2018 we closed 3 projects intending to undertake approximately \$0.5 million in capital investment and create 32 new jobs. Of those projects, two are business expansions and one is a new business attraction. These companies operate within a diversified mix of industries including engineering; commercial real estate and life sciences.



**Director's Welcome**

Three project completions during the second quarter brought our total wins for the first six months of 2018 to 7 projects. Of those 7 projects, 4 represent expansions of existing businesses while 3 are new business attractions. Those companies intend to create approximately 307 new jobs and invest over \$33 million in capital investment. During the quarter we were also busy amplifying the Prince William County business proposition to industry stakeholders and prospective businesses. We were also busy providing support to our local businesses, startups and entrepreneurs. As usual, I am pleased to bring to you a snapshot of our activities as well as to highlight the recent achievements of some of our local businesses and allies.

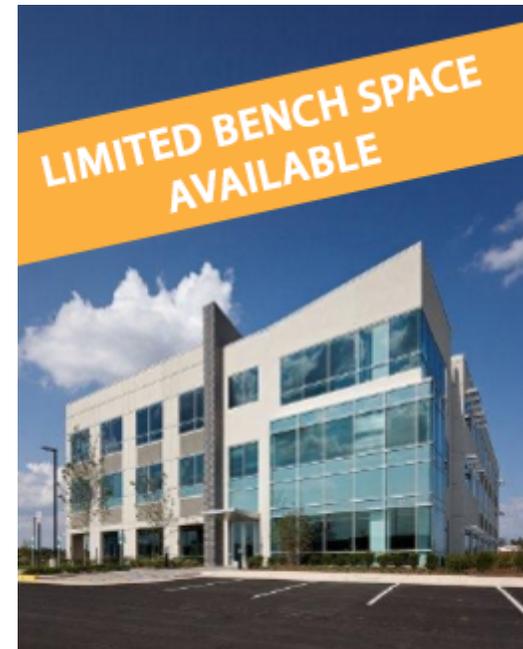
## INNOVATION PARK - HOME OF LIFE SCIENCES IN NORTHERN VIRGINIA

### Prince William Science Accelerator Tenants Gain Strong Momentum



Three tenants of the Prince William Science Accelerator: ISOThrive, LLC, Virongy, LLC and Ceres Nanosciences, Inc., have recently celebrated the achievement of key milestones. All three start-ups have gained significant momentum, leading to expansion into new commercial lab space, increased R&D and the potential for new employment opportunities. Read more [here](#).

### Prince William Science Accelerator



Looking for the perfect location for your start-up or early-stage life sciences company? Then look no further! The [Prince William Science Accelerator](#), located within the nucleus of Prince William County's life sciences community aside the George Mason University Science and Technology Campus, offers the only public-private, commercially available wet lab space in Northern Virginia with over 9,000 sq. ft. of wet lab, office, and conferencing facilities to suit all your business needs.

### Lunch and Learn - "Harnessing the Power of the Federal Government to Advance Translational Research"



The Department held its second lunch and learn for the year on May 9th 2018. This session focused on "Harnessing the Power of the Federal Government to Advance Translational Research." The session featured a presentation by the Conafay Group, which specializes in assisting life sciences companies and organizations advance their research, policy and commercialization goals by taking advantage of "non-traditional" federal funding.

### George Mason University Climbs in 'Best Value College' Rankings

George Mason University (Mason) was ranked 98th among the top 300 colleges and universities, a jump of 13 spots from last year's list and 82 positions over the past two years. Mason was also recognized by Kiplinger's "Best College Values." Read more [here](#). Mason was also listed among the Top 10 Best Value Colleges for Social Work and Criminal Justice Majors by PayScale. Read more [here](#).

Click [here](#) for more information or [contact](#) us today.



## PRINCE WILLIAM COUNTY - NORTHERN VIRGINIA'S TOP TECH HOTSPOT

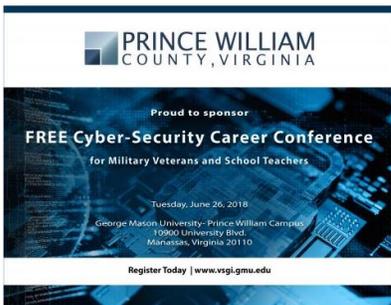
### Potomac Science Center Opens at Belmont Bay



George Mason University's new Potomac Science Center has officially opened and research is already being conducted. The long-awaited 50,000-square-foot facility, located along the Occoquan River at Belmont Bay, will serve as an environmental research and education complex and will house Mason's Potomac Environmental Research and Education Center. The building is equipped with wet labs for teaching and research, lecture

rooms, offices, a spatial-analysis laboratory and a library resource center. Read more [here](#).

### Military Vets and School Teachers Offered Free Cybersecurity Career Pathway and Curriculum Conference



The Department sponsored The Cyber-Training and Education Conference held at the George Mason University Science and Technology Campus. The one-day cyber-security career pathway and curriculum conference was free to area military veterans transitioning into cyber-related careers and high school teachers helping to prepare students. Read more [here](#).

### Northern Virginia Community College Partners with Amazon Web Services to Create Degree with Cloud Computing Specialization



Northern Virginia Community College (NOVA) has announced an innovative degree offering designed to address one of the most pressing skill demands in the Washington, DC metropolitan area and the nation. As part of a collaboration between Amazon Web Services' AWS Educate program and NOVA, the college will offer a Cloud Computing specialization as part of its Information Systems Technology associate of applied science degree starting in Fall 2018. Read more [here](#).

## KUDOS

### InCadence Strategic Solutions Named Among the Best Places to Work

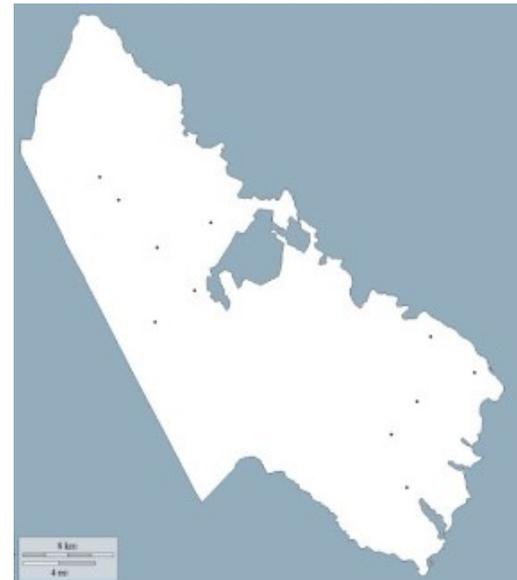


InCadence Strategic Solutions Corporation has been named one of the "Best Places to Work" by Washington Business Journal for 2018. The award is based on InCadence employee surveys which highlighted the company's generous benefits and compensation packages, career

*"Locating in the Prince William Science Accelerator has been instrumental to our company's success. Having easy access to cost competitive, state-of-the-art wet lab facilities, expert technical support, all within a research university setting has allowed us to conduct research, fine tune our business model and achieve a level of commercialization within a relatively short space of time" - Jack Oswald, Chief Executive Officer, ISOThrive*

## Did You Know?

### Prince William County Outperforms the Rest of the U.S. in Socioeconomic Indicators



### Prince William County High Schools Rated Among Best in the U.S.



### Virginia Among Top ten States in Tech Employment and Innovation



### Virginia's Economy Ranks 18th Among U.S. States by Business Insider

growth opportunities, commitment to work/life balance, community and charitable organizations and thriving company culture. Read more [here](#).

## Contract Solutions Inc. Makes Virginia Business' Fantastic 50 List



Contract Solutions Inc. was listed among Virginia's Top 50 fastest-growing companies based on revenue. The management and consulting firm has been awarded a five-year \$40 million contract by the U.S. Department of the Treasury in 2016. Additionally, the company won the SBA 2017 Virginia Small Business Person of the Year; the Washington Business Journal Top 30 Staffing Companies in the Washington Metro Area; and was Honored by the Mayor of the City of Manassas, Virginia. Read more [here](#).



## Prince William County Helps Lead Virginia's Population Growth



## Sentara Healthcare Named Among Nation's Top 15 List

Norfolk-based Sentara Healthcare has been named one of the nation's "Top 15 Health Systems" by IBM Watson Health. The annual list spotlights high-performing U.S. health systems. Sentara was also recognized among the Best Employers in the U.S. by Forbes. Read more [here](#) and [here](#).



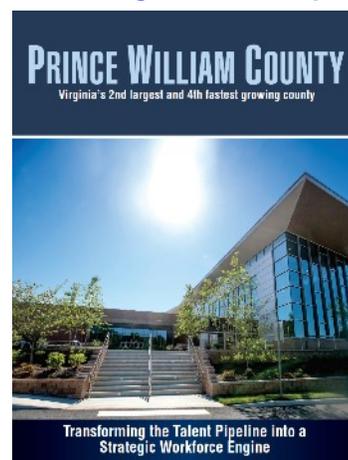
## Prince William Medical Center Completes \$38M Building Project

The Novant Health UVA Health System Prince William Medical Center, which has served the Manassas community for more than 50 years, completed a \$38 million improvement project to improve patients' experience as well as access to care. The improvements include: a new facade,

healing garden, interfaith room of reflection, visitor corridor, gift shop and information center. Read more [here](#).



## Transforming the Talent Pipeline



## Northern Virginia Community College Partners with Local Industries

Northern Virginia Community College announced new, strategic initiatives with Micron Technology, U.S. Army's Night Vision and Sensors Directorate and BAE Systems to grow and strengthen the current and future engineering technology workforce in Northern Virginia. Read more [here](#).

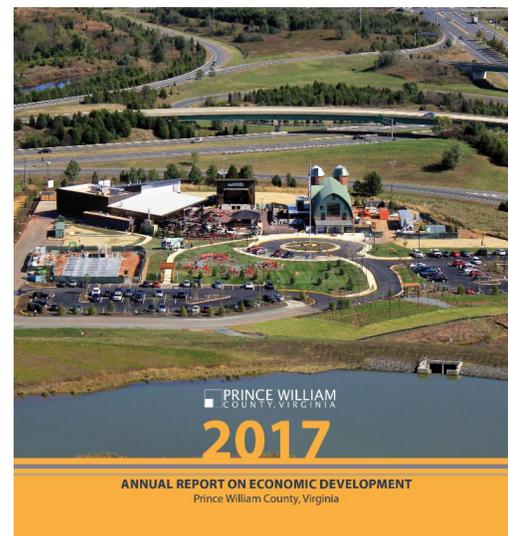


## Northern Virginia Community College Students Participate in Third Annual 'Hack-a-thon'

In April, approximately 356 students from various colleges, universities and high schools across the country gathered on the Woodbridge Campus of Northern Virginia Community College to participate in the third annual Innovation Hackathon event, held at the Regional Center for Workforce Education and Training (RCWET). Read more [here](#).



## 2017 Annual Report



## Microsoft Academy Graduates First Quantico Cohort

The Microsoft Software & Systems Academy (MSSA) program serving Quantico military base recently held its first achievement ceremony for the inaugural cohort trained in cybersecurity administration. MSSA is a program that trains active-duty U.S. veterans for technology jobs and provides veterans a bridge from one career to



another with an average starting salary of \$70,000. Read more [here](#).

[Check Us Out on YouTube](#)



Click [here](#) to learn more about why we love to live, work and play in Prince William County.

## TRANSPORTATION

### Prince William County Receives \$244.3 Million for New Road Construction Projects



Prince William County was awarded \$244.3 million for road construction projects by the Northern Virginia Transportation Authority. Funds have been earmarked for a number of projects slated in the NVTA's six-year plan (2018-2023), including a down payment of \$89 million toward the \$145 million bypass of Va. 28. Read more [here](#).

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### Work on Transform 66 Outside the Beltway Begins



Multimodal Solutions - 495 to Haymarket

Work on the Transform 66 Outside the Beltway project has begun. The project, which spans 22.5 miles of Interstate 66 between the Capital Beltway and US Highway 29 in Gainesville, will include two express lanes in either direction and three general-purpose lanes in each direction along I-66. The project is expected to be completed by December

2022. Read more [here](#).

### Dulles Continues to See Solid Passenger Growth



Washington Dulles International Airport continues to post strong year-over-year passenger counts according to new figures from the Metropolitan Washington Airports Authority. The airport's passenger total of 1,891,449 million for March was up 9.7 percent from a year before, Read more [here](#).

### Prince William County Department of Economic Development

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