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SOLID FIRST QUARTER 2016

Two Project Wins



During the first quarter of 2016, we logged two significant projects wins. Both projects intend to collectively invest a total of \$21 million in capital investment, create 50 new jobs while retaining 125 in the County. Read more [here](#).

Washington Business Journal Breakfast Event



On March 16th 2016, we teamed up with the Washington Business Journal (WBJ) to host the networking event of the season. Approximately 150 industry leaders, experts and entrepreneurs showed up at the Hylton Performing Arts Center to hear how science, technology and innovation and collaboration are accelerating growth in Prince William County. We assembled a distinguished panel of experts, which included Ross M. Dunlap (Ceres Nanosciences), Richard Lake (Roadside

Development), Scott Ralls (Northern Virginia Community College), Manny Rivera (RiVidium), and John Ryan (CBRE Inc.). James MacGregor, Market President & Publisher, WBJ, served as host and Master of Ceremony. Click [here](#) to view photos of the event.

INNOVATION PARK - HOME OF LIFE SCIENCES IN NORTHERN VIRGINIA

BerkleyNet To Locate New Headquarters in Innovation Park



BerkleyNet, a member company of the W.R. Berkley Corporation, is set to become one of Innovation Park's newest tenants. In fact, construction on its new 72,500 square foot facility at 9301 Innovation Drive has already started with completion expected in 2017. The new facility, which will be known as BerkleyNet Center @

Innovation Park, promises to be a state-of-the-art showpiece that will be a benchmark for future development in Innovation Park. Read more [here](#).

Strategic Partnership Between Inova Health System and George Mason University

In December 2015, Virginia Governor, Terry McAuliffe, announced a strategic partnership between Inova Health System (Inova), the largest health system in Northern Virginia, and George



Director's Welcome

Fresh off the heels of another record year in Economic Development, we launched into 2016 full throttle. During the first three months of 2016, we achieved several notable project successes. Our project pipeline is as strong as ever and I'm pleased to report that our Science Accelerator is filling up rapidly and we expect that it will be fully tenanted by the end of this year. Indeed, exciting things are happening in just about each of our targeted industries, which can only make for more exciting times ahead. So read on and stay tuned in!

Prince William Science Accelerator



Looking for the perfect location for your start-up or early-stage life sciences company? Then look no further! The [Prince William Science Accelerator](#), located within the nucleus of Prince William County's life sciences community at the George Mason University Science and Technology Campus, offers the only public-private, commercially available wet lab space in Northern Virginia with over 9,000 sq. ft. of wet lab, office, and conferencing facilities to suit



Mason University, the largest public research university in Virginia. The two institutions agreed to combine their extensive and complementary resources to conduct personalized medicine research. Read more [here](#).

PRINCE WILLIAM COUNTY - NORTHERN VIRGINIA'S TOP TECH HOTSPOT

Iron Mountain Chooses Prince William County for Data Center Campus



Iron Mountain Information Management, LLC, a subsidiary of Iron Mountain, Inc. - a Fortune 1000 company, has selected Prince William County to be the home of its new data center campus. The multi-phased project is expected to create 25 new jobs initially paying an average salary of \$100,000, with an additional 25 jobs expected by the end of the facility's fifth year in operation. Read more [here](#).

O3b Networks Consolidates Footprint in Prince William County



O3b Networks Ltd. (O3b) has consolidated its operations in Prince William County and established its global operations center at its new location just off Interstate 66 on Randolph Ridge Road. The network communications service provider focuses on delivering satellite internet services and mobile backhaul services to emerging markets. Read more [here](#).

Economic Impact of Data Centers in Prince William County



Since welcoming its first data center in 1999, Prince William County has, to date, closed over 24 data center projects that have collectively injected over \$4.3 billion in capital investment in the local economy and created over 700 high paying jobs.

According to a study produced by Mangum Economics, in 2014, for every dollar of County expenditures attributable to data centers, the sector in turn, contributed \$4.30 in tax revenue in Prince William County. For the full report, click [here](#).

KUDOS

Regional Center for Workforce Education and Training Opens in Woodbridge

Northern Virginia Community College celebrated the opening of its new, state-of-the-art Regional Center for Workforce Education and Training (RCWET) in

all your business needs.

Click [here](#) for more information or [contact](#) us today.

"Northern Virginia is an important national market for data centers and our customers are excited that Iron Mountain's highly secure and reliable product will be available here. Prince William County is a great fit for us with our focus on security, compliance, efficiency and reliability." Mark Kidd, Senior Vice President and General Manager, Data Centers, Iron Mountain.

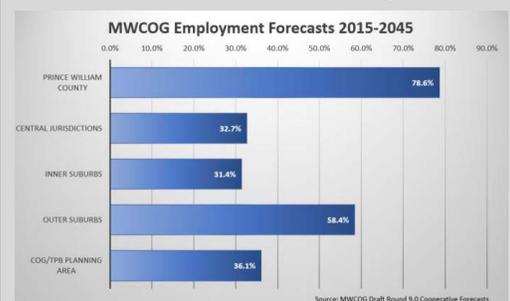
Did You Know?

Woodbridge Among Top Ten Places to Live in NoVA



Northern Virginia Magazine has ranked Woodbridge among the top ten best places to live in Northern Virginia. The magazine cited the area's explosive growth, wide array of attractive housing options, quality of life amenities and access to desirable natural resources as part of its appeal. Read more [here](#).

Prince William County's Job Growth Expected to Outpace Region



According to the Metro Washington Council of Governments (MWCOG), the Prince William County's population is expected to grow by about 33% over the next 30 years. Meanwhile, job growth in the County is expected to more than double that of its population growth and eclipse job growth in the rest of the region. Read more [here](#).



Woodbridge with a ribbon-cutting ceremony. The 55,000-square-foot, state-of-the-art center features training rooms, a testing center and conference rooms, and will serve Northern Virginia businesses, along with government and military communities, by providing high-quality training and produce a workforce-ready talent pipeline. The Prince William Board of County Supervisors initially committed \$1 million to the RCWET project that ultimately helped secure necessary funding from the Virginia General Assembly to establish the \$29 million facility. Read more [here](#).

George Mason University Receives Top Research Ranking



George Mason University (Mason) is now ranked among the top research institutions in the country by the Carnegie Classification of Institutions of Higher Education. By earning this esteemed classification, Mason - the largest public research university in Virginia - joins an elite group of 115 institutions known for performing research at the highest level. Read more [here](#).

Sentara Northern Virginia Medical Center Opens New Surgical Center



Sentara Northern Virginia Medical Center recently opened its long-awaited surgical center. The new \$40 million, adjoining center features nine modern operating rooms; pre- and post-surgical areas; as well as private waiting rooms. The 60,000 square-foot facility serves to consolidate the hospital's surgical services into a single location which results in better patient-flow and shorter wait times for patients and their families. Later this year, the hospital plans to open a \$3 million cardiac lab. Read more [here](#).

Prince William County - 2nd Largest and 4th Fastest Growing Count yin VA



According to the University of Virginia's Weldon Cooper Center for Public Service, Prince William County continued to be the 2nd largest and 4th fastest growing county in Virginia. Read more [here](#).

Spotlight on Local Businesses



In case you missed it, during the first quarter of 2016, we partnered with local media outlet, Potomac Local, to highlight local companies that have been successful within our targeted industries. Our campaign included profiles of the following companies: [Shield Analysis Technology](#), [Momentum Aviation Group](#), [McLane Foodservice](#), [Rofori Corporation](#) and [ISOThrive](#).

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